

Message Text

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PAGE 01 DOUALA 00013 081041Z

13

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 RSC-01 /015 W

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P R 080830Z JAN 75

FM AMCONSUL DOUALA

TO SECSTATE WASHDC PRIORITY 0853

INFO USDOC WASHDC

AMEMBASSY YAOUNDE

UNCLAS DOUALA 0013

COMMERCE FOR VOTTA

OPIC FOR HENDERSON

FCIA FOR COORS

E.O. 11652: N/A

TAGS: BEXP, CM

SUBJECT: FOREIGN BUYER PROGRAM: GILBERT LONGUE

REF: A) STATE 002408, B) DOUALA 365

1. CONSUL SPOKE TO LONGUE AND BESONG AFTER REQUESTING THEM TO FOCUS REFTEL A AND GIVE BEST CONSIDERED OPINION.
 2. LONGUE SAID POINT OF ORIGIN, WHETHER U.S. OR CAMEROON IMMATERIAL, BUT HE WOULD LIKE TO ACQUIRE FINANCIAL MEANS TO OBTAIN U.S. EQUIPMENT AS EXPEDITIOUSLY AS POSSIBLE.
 3. SINCE REFTEL B, J. PILCH, ALLIS CHALMERS REP ABIDJAN, HAS VISITED LONGUE AND CONSUL. HE INDICATED ALLIS CHALMERS B 16 AVAILABLE "IN TWO WEEKS" FROM MONROVIA FOR DOLS. 63,000. BUT LONGUE HAS BECOME CONCERNED LACK LOCAL REPAIRS ALLIS CHALMERS AND BELIEVES HE MAY BE BETTER OFF IN LONG-RUN BUYING CATERPILLAR DUE EXCELLENT SERVICE BY S.H.O. CAMEROUN/TRACTAFRIC.
 4. INQUIRIES TODAY REVEALED DAVUM HAS FRANKLIN 190 IN STOCK AT 16,342,100 CFA CIF (DOLS. 73,613) AND TRACTAFRIC HAS CAT D-7
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WITH DOZER AND RIPPER FOR 22,500,000 CFA CIF (DOLS. 101,351).

THERE ARE NO RPT NO U.S. MANUFACTURED LOGGING TRUCKS AVAILABLE
LOCALLY.

5. THEREFORE, IF GIVEN DRUTHERS, LONGUE WOULD PREFER PURCHASE
LOCALLY FRANKLIN AND CAT, ORDER FORD 1975 LT 9000 DIESEL CHASSIS
CAB 240 WB FROM STATES. HOWEVER, IF HAT UNDUELY COMPLICATES
FINANCING, THEN HE WILL ORDER ALL ITEMS FROM U.S.
MITHOEFER

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